

# PROPANE VEHICLE INCENTIVES FOR BUSINESSES STATEWIDE



In July, the Propane Council of Texas approved their long-awaited guidelines for a new incentive program for private fleets. The incentives currently available primarily have been for public entities like cities and school districts, while the ProCOT program will focus on business fleets like taxis, airport transportation, and delivery vehicles.

## INCENTIVE AMOUNTS

Propane engine incentives are available to private fleets in the state of Texas (certain restrictions may apply). Incentives will be awarded for dedicated LPG and/or LPG engine conversions made beginning July 12, 2010 on a first-come, first-serve basis.

### **New Dedicated OEM LPG Engines**

ProCOT is offering incentives for the purchase of new, factory-direct LPG, engine (Original Equipment from the Manufacturer (OEM)). Incentives will be available for the incremental cost between gas/diesel vehicles and a LPG vehicle minus the applicable IRS tax incentive.

- Up to \$5000 will be awarded for vehicles qualifying for 50% tax incentive.
- Up to \$2000 will be awarded for vehicles qualifying for 80% tax incentive.

### **Conversions**

ProCOT is offering incentives for the purchase of engines converted to LPG. These may be bi-fuel and/or dedicated systems.

- Up to \$6500 will be awarded for conversions.

## PARTICIPATION GUIDELINES

Applicants are limited to up to \$10,000 in awards per fleet.

1. **Participating Dealers/Installers** must be licensed by the Railroad Commission of Texas to sell and service propane systems and vehicles. For more information please go to [www.propane.tx.gov/training](http://www.propane.tx.gov/training).
2. **Participating Dealers/Installers** are responsible for educating the Purchaser about the care, maintenance and operation of the vehicle and/or conversion system.
3. **Participating Dealers/Installers** who install a conversion system must hold a current Texas Railroad Commission CAT L license. The License number must be provided on the incentive application.
4. **Participating Dealers/Installers** should ask Purchaser to complete the incentive application.
5. For conversions, **Participating Dealers/Installers** must provide odometer reading prior to conversion.
6. The **Purchaser's** fleet must have a minimum of five (5) vehicles prior to application.
7. The **Purchaser's** fleet vehicle must have less than 30,000 miles to qualify to the ProCOT Vehicle Incentive.
8. The **Purchaser** must be a private fleet (e.g. business). Fleet vehicles awarded a ProCOT incentive must be registered and operated in Texas.
9. The **Purchaser** shall agree that the vehicle for which an incentive is provided must remain in use, in the service area for a period of three (3) years or 45,000 miles.
10. The **Purchaser** shall agree to follow the equipment manufacturer's recommendations for maintenance of propane engine and conversion equipment.
11. All new **OEM** propane vehicle engine and/or all conversion systems must be EPA and/or CARB certified systems. A valid copy of certificate must accompany the application.
12. The **Purchaser** will be required to submit a copy of purchase/financing agreement or invoice showing price paid for new vehicle and/or conversion.
13. The **Purchaser** will be required to submit short pre-incentive survey at time of application, and a post-incentive survey a year after the award.

## APPLICATIONS

The completed application must be submitted within 60 days of the purchase or conversion date. Incomplete applications will not be processed. The applications should include:

- Completed incentive application for each LPG vehicle and/or conversion system.
- Computer-generated paid invoice for each LPG vehicle purchase and/or conversion.
- Vehicle Identification Number(s) (VIN #) with this application
- Copy of Vehicle Registration for vehicle in which applicant is seeking an incentive on
- Copy of the EPA/CARB certification form for LPG incentive vehicle
- Completed copy of Pre-Incentive Survey

**All completed applications must be mailed to:**

ProCOT  
8408 N IH 35  
Austin, TX 78753

Please contact (800) 325-7427 if you have any questions.

Applications available online at [www.propanecounciloftexas.org](http://www.propanecounciloftexas.org).



## PROPANE VEHICLE INCENTIVE APPLICATION

Complete one application per incentive request. Please keep a copy of each application for your files.

Purchaser's Name \_\_\_\_\_

Purchaser's Company Name \_\_\_\_\_

Address \_\_\_\_\_

City & Zip Code \_\_\_\_\_

Mailing Address (If different) \_\_\_\_\_ Zip Code \_\_\_\_\_

Day Phone # \_\_\_\_\_ E-Mail \_\_\_\_\_

Tax ID# \_\_\_\_\_

Signature \_\_\_\_\_ Date \_\_\_\_\_

### SERVICING DEALER INFORMATION

*This section completed by dealer.*

Servicing Dealer Name \_\_\_\_\_

Sales Tax # \_\_\_\_\_ Dunn and Bradstreet # (optional) \_\_\_\_\_

Address \_\_\_\_\_

City & Zip Code \_\_\_\_\_

Day Phone # \_\_\_\_\_ Fax \_\_\_\_\_

E-Mail \_\_\_\_\_

### ENTITY RECEIVING INCENTIVE

*This section completed by purchaser and signed by purchaser and dealer.*

Make incentive check out to \_\_\_\_\_

Address \_\_\_\_\_

City & Zip Code \_\_\_\_\_

Day Phone # \_\_\_\_\_ Fax \_\_\_\_\_

Purchaser Signature \_\_\_\_\_ Dealer Signature \_\_\_\_\_

Primary County of Operation: \_\_\_\_\_

**EQUIPMENT INFORMATION**

*Please print.*

**New Propane Vehicle Equipment (Original Equipment from Manufacturer)**

Manufacturer	Engine Brand
Model	Rating (HP & Cu. In.)
Year	Engine Year

*Please print.*

**Conversion Equipment Information**

<b>VEHICLE</b>	<b>ODOMETER READING</b>	<b>FUEL TANK/CYLINDER</b>
Make		<b>Tank Manufacturer</b>
Model	Conversion Company Initials	
<b>Kit Manufacturer</b>		<b>Capacity in Water Gallons</b>

**Conversion Company Information** (Completed by dealership performing conversion.)

Conversion Company Name \_\_\_\_\_

Address \_\_\_\_\_

City & Zip Code \_\_\_\_\_

Texas Railroad Commission License # \_\_\_\_\_

Day Phone # \_\_\_\_\_ Fax \_\_\_\_\_

Email \_\_\_\_\_

**INCENTIVE INFORMATION**

The Propane Engine Incentive Program provides up to \$10,000 to qualified applicants. The Purchaser and Participating Service Dealer agree to the following:

- The participating Service Dealer has educated the Purchaser about the care, maintenance and operation of the vehicle(s).
- The Purchaser agrees to follow the manufacturer’s recommendation for maintenance of the propane engine or conversion equipment.
- The Purchaser shall agree not to remove alternative fuel conversion equipment from the vehicle for a period of three (3) years or 45,000 miles.
- The Purchaser shall agree not to remove the vehicle permanently from the service area for a period of three(3) years or 45,000 miles

I agree to the terms listed above.

Purchaser Signature \_\_\_\_\_

Participating Service Dealer Signature \_\_\_\_\_

Date: \_\_\_\_\_

**APPLICATION SUBMISSION INFORMATION**

Please submit the completed rebate application within 60 days of the vehicle purchase or conversion date. Include a copy of the:

- Completed incentive application for each LPG vehicle and/or conversion system.
- Computer-generated paid invoice for each LPG vehicle purchase and/or conversion.
- Vehicle Identification Number(s) (VIN #) with this application
- Copy of Vehicle Registration for vehicle in which applicant is seeking an incentive on
- Copy of the EPA/CARB certification form for LPG incentive vehicle
- Completed copy of Pre-Incentive Survey

**Incomplete applications will not be processed.**

**MAIL APPLICATION TO:**

ProCOT  
8408 N IH 35  
Austin, TX 78753

*Please allow up to 8 weeks for delivery of the incentive check.  
For questions, please contact us at (800) 325-7427.*

<b>FOR DEPARTMENTAL USE ONLY</b>	
File # _____	Rebate Amount \$ _____
Approval _____	Date _____



**Incentive applications must include this PRE-incentive survey. Please circle your answers and include comments were indicated.**

Please complete for your existing fleet:

Vehicle Type by Fuel	Number of vehicles	Total Miles Traveled per Year	Total Gallons Fuel Consumed per Year	Average Fuel Cost per Gallon (or gge)
Diesel				
Gasoline				
Propane				

1. You made a decision to purchase a propane-fueled vehicle. What convinced you to use propane?

- Service and maintenance
- Price
- Environmentally friendly
- Availability
- Reliable
- ProCOT incentive
- Other (please specify) \_\_\_\_\_

2. How long do you plan to keep this vehicle?

- \_\_\_\_\_ years

3. How do you intend to refuel your new propane vehicle?

- Installation of refueling infrastructure
- Existing refueling infrastructure
- Take to local propane dealer

4. What is the fuel capacity of your new propane vehicle?

- Propane \_\_\_\_\_ gal. storage- both dedicated and bi fuel.
- Gasoline if bi-fuel conversion \_\_\_\_\_

5. What is your overall opinion of propane as a fuel source for vehicles?

- Positive
- Negative
- Neutral

6. Comments: \_\_\_\_\_

Please include this with your incentive application. Thank you.